H&I, Pink Cans, and Urban Myths—
Carol K., H&I Rep

At AA meetings the Pink Can is passed for contributions supporting the Hospitals and Institutions (H&I) Committee. **What does H&I do?**

**What happens with the money in the can?**

Alcoholism, left untreated, ultimately results in insanity or death. Death can be due to suicide, violence, accidents, or physical deterioration. What happens to many suffering from our disease is that they end up in prisons or hospitals:

- It may be a military service veteran suffering from post-traumatic stress syndrome who has turned to alcohol for relief.
- It may be a person in a psychiatric ward on suicide alert.
- It may be a person who killed pedestrians while driving in a blackout.
- It may be a person who killed her partner in self-defense as they fought in an alcohol-induced rage.

We could be there, but for the grace of God, or maybe we have been there.

These unfortunate individuals are suffering. Most of them think they have made bad choices because they are bad people. They don’t realize that they are sick people, not bad people. In their disease they didn’t know anything about choices. Those of us in recovery know **there is a solution.**

Clinton Duffy, an enlightened warden at San Quentin in 1942 invited AA to hold meetings inside the prison. He believed that there was hope for alcoholics even if they were incarcerated.

Skeptics felt that this initiative would have no positive results. Amazingly, Warden Duffy collected statistics showing that the recidivism rate of alcoholic parolees who attended AA meetings while in San Quentin dropped from 80% to 20% and stayed there! H&I had demonstrated that it truly was a "tool to help rebuild lives."

The change you contribute in the pink cans is used to purchase AA literature for those incarcerated or hospitalized who are not able to attend AA meetings on the outside. Imagine the surprise of a Soledad inmate who attends an AA meeting and then is told that he can take the Big Book he was reading from back to his cell! We know of inmates who come to AA meetings with a completed fourth-step inventory.

Please help us carry the message to confined alcoholics in prisons and hospitals. Help them understand that there is hope instead of despair.

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Dr. Bob’s House—Akron

Hotel owned by Bill’s Grandparents—where Bill was born

Wilson House—Vermont

Where it all began

*Did you know that you can stay overnight at Wilson House and attend meetings?*

Visit Akron, especially on Founder’s Day and “come home” to Dr. Bob’s.*
H&I, Pink Cans, and Urban Myths
Continued from page 1

The Urban Myth?
In 2005, Santa Clara County collected generous funds from our meetings. These funds were used to purchase and distribute literature to those attending AA meetings behind walls. The money collected in 2005 has been spent - there is no "cache" of literature sitting in a warehouse.

So when the pink can comes around in Your meeting, please think of our brothers and sisters who need our support so they can learn a new way of living. And think about volunteering to carry the message into the multitude of hospitals, treatment centers, penal institutions, juvenile halls, and work furlough programs that benefit from meetings conducted onsite.

An H&I Story—Anonymous
In 1952 a man was picked up for being “drunk in public” and incarcerated in the LA County jail. He was bewildered by his behavior, didn't know why he couldn’t stop drinking, why he had abandoned his children and wasn’t there when their mother died. He thought he was crazy or just defective. While he was in jail a couple of anonymous people carried a message of hope to him. They told him he was a sick person not a bad person and that there was a solution that would work for anyone. They introduced him to AA and he never had another drink. He was 40 years old.

When he died 21 years later he had carried the message to many people who were looking for a solution. He went to jails and state prisons with H&I. A year after his death, I came to AA and have been here more than 30 years, one day at a time. I have two sons and a sister in recovery. The family disease became family recovery. I have the privilege of going to Elmwood and taking meetings to the women. I’ve gone to maximum security prisons and felt grateful to be able to leave. But for the grace of God I could be there as an inmate.

Many lives have been touched by the people who carried the message to my Dad. They had no way to know what would result from their willingness to carry the message to places where people can’t usually go to outside meetings.

Give Yourself a wonderful gift and volunteer to experience H&I. The reward is incredible. Don’t think that if You haven’t been incarcerated or institutionalized that You won’t have anything to share. This is a fellowship of the spirit and principles work for everyone!

Nationally-distributed criticism of AA first appeared in a 1963 Harpers Magazine article.

In January, 1963, Harpers Magazine published an article by Dr. Arthur H. Cain which was harshly critical of Alcoholics Anonymous. Entitled "Alcoholics Can be Cured—Despite AA.,” the article was soon followed by other nationally distributed publications which echoed the same criticism—including this one in the Saturday Evening Post of September 19, 1964.

Despite the fact that the Cain’s articles warped many half-truths into generalities, the 1963 General Service Conference shifted its theme to "AA Takes Its Inventory." A feature of that Conference was the special presentation by three of the non-alcoholics trustees: Dr. Harry Tiebault, Prof. Harrison M. Trice, and Austin MacCormick. They had taken a hard look at the Fellowship to try to separate valid criticism from spurious accusations.

MacCormick remarked "It is a good thing, I am sure, for Alcoholics Anonymous as a Fellowship to stand off and look at itself with honest and wide-open eyes from time to time, just as AA members look at themselves in Step Four and Step Ten." He quoted several passages from the article which he termed "rather less than sincerely thoughtful," and also noted "good things one can find in the article." Dr. Tiebault added that some individuals often seem to need "...something like this article to jar them loose from their rigid ways. They may not welcome the kind of medicine, but they need it.... In the meantime the rest of AA can continue on as before. They are the ones who have moved beyond blind loyalty to a state where they are able to look at the contents of the article objectively and thus profit from the insights contained therein."

Bill W. then addressed the Conference noting, "It may be a mark of a certain degree of maturity on our part that members of the Fellowship seem to have been less disturbed by the critical article than our nonalcoholic friends have been.

Continuing, Bill added, "The subjects for a movement inventory are legion. The important thing is that the process has begun. I hope that every considerable gathering of A.A.’s will give thought to sessions on taking inventory of A.A. and to inviting critics, even hostile ones, to participate because You sometimes find that people animated by what may appear to be the worst possible motives speak truth in large portions."

The adoption of the Responsibility Pledge at the 1965 International Convention in Toronto was almost certainly a direct result of the criticism in these articles.

To read the Harper’s Article go to:

http://www.eskimo.com/~burked/history/harpers.html
In FEBURARY of 1940, the Rockefeller Dinner was held. It was at the end of this dinner that Nelson Rockefeller said, “Gentleman, You can all see that his is a work of good will. It’s power lies in the fact that one member carries the good message to the next, without any thought of financial income or reward. Therefore, it is our belief that alcoholics Anonymous should be self-supporting as far as money is concerned. It needs only our good will.” This is how we learned to be self-supporting. The Rockefeller Foundation did give us $5,000 to keep us going for a while.

It was just prior to the dinner that the AA office had been moved to 30 Vesey Street, next door to the downtown post office box.

Also in February of 1940 the first AA clubhouse was established at 334 1/2 West 24th Street. Our members needed a place to meet more often. The lower floor had a fairly-sized room for meetings and the upper floor had a recreation room and two small bedrooms.

Tom, our famous caretaker, who insisted on wages for his work, used one bedroom, and Bill and Lois moved into the other bedroom where they stayed for about one year. It was Tom’s insistence on paying for his work which triggered part of the eighth tradition regarding employing special workers.

Thanks, Chuck!

AA 24/7 LINKS
Do you know what to do if you can’t get to one of your regular meetings? You can participate in an online meeting wherever you are, whatever time you want or need a meeting. www.aaonline.net - regular meetings (with meeting protocol) plus chat rooms. Just follow the directions!

Name The “Baby”!
We need a new name for the newsletter!
Send your suggestion via email, or snail mail. We’ll have a vote and the winner will get a free lifetime subscription to the newsletter! Be a part of history in the making!

Walt P.—also known as “Spike”—passed away on January 30, 2006, with 19 years of sobriety.

A Prayer From One Who Is Willing, But Does Not Yet Believe

I want desperately to refrain from using alcohol and drugs. I am willing to follow the path taken by those who are already sober. They say I must come to believe in a Spiritual Power. I would like to do that. So, here I go…

- It is not for me to say if there is a God or not. I do not know of his existence. I ask that You reveal Yourself to me.
- I do not know Your name. Please tell me what to call You.
- I do not know Your nature. Please help me not to worry about that right now.
- I do not know Your church. I have no need for religion. Please help me not to be concerned with theology until, if ever, You think it is important to me.
- I do not know how to pray. Please teach me. I ask that my prejudice about things spiritual be removed. I ask that You show me how to be willing to accept the reality that is You. Help me to learn from those who already know You.

Above all, though, at this time, keep me sober. May this be the beginning of my knowing You. Help me to be willing always to see and know You. Let me see Your works. Let me be open to Your working within me. I invite You to be alive within me. Please show me Your path for me. Please show me how to remove the barriers that separate me from You. Please turn me in the right direction, and please prod me gently to move toward You. Help me to pray better next time, and let that be soon.

Anonymous

Changes to the December 2005 Meeting Directory

New Meetings
San Jose: Over The Hump Saturday Nite Live Group
1388 S. Bascom Ave Wednesday Midnight

Deleted Meetings
San Jose: Lesbian’s Step Study Group—Holy Redeemer Lutheran Church 1948 The Alameda - Thursday 6:15
Road To Recovery, Fair Ave. Fellowship, Alano Club 1122 Fair Av. Monday—Friday 8:00 AM

Meeting Changes
Sunnyvale: Sandia Big Book Study, Valley Christian Parish, 1251 Sandia Ave. Meeting time changed to: Wednesday 7:00 PM
**Roving Reporter**

Q. What is your definition of insanity?
(asked at SNL's Thursday Step & Tradition meeting.)

Reality vs. fiction – Monica M
Believing it is going to be different – Kami M
Chaos – Lenny S
Going around in circles – Joann J
Mi Vida Loco – Martin J
Swimming in empty – Dave Mc
Doing the same thing over and over again, and looking for different results – Jas B
Changing the past – Brian K
Not whole – Doug G

Delusion, illusion, and obsession were words Bill W used to describe insanity.

“We say insanity is doing the same thing over again expecting different results but I think it’s knowing what to do and not doing it.

Forgetting Step Two!

**PRINCIPLES BEFORE PERSONALITIES!**

A nice man was being tailgated by a stressed out woman on a busy boulevard. Suddenly, the light turned yellow, just in front of him. He did the right thing, stopping at the crosswalk, even though he could have beaten the red light by accelerating through the intersection.

The tailgating woman hit the roof, and the horn, screaming in frustration as she missed her chance to get through the intersection, dropping her cell phone and makeup. As she was still in mid-rant, she heard a tap on her window and looked up into the face of a very serious police officer.

The officer ordered her to exit her car with her hands up. He took her to the police station where she was searched, fingerprinted, photographed, and placed in a holding cell. After a couple of hours, a policeman approached the cell and opened the door.

She was escorted back to the booking desk where the arresting officer was waiting with her personal effects. He said, "I'm very sorry for this mistake. You see, I pulled up behind your car while you were blowing your horn, flipping out on the guy in front of you, and cussing a blue streak at him. I noticed the 'Easy Does It' license plate holder, the 'Live And Let Live' bumper sticker, and the 'Let Go And Let God' bumper sticker on the trunk. Naturally, I assumed you had stolen the car."

**Heard Around the Fellowship**

"I often obsessively pursue feeling good, no matter how bad it makes me feel."

"If you want to quite drinking, You are going to have to quit drinking."

"Without memory there is no healing. Without forgiveness there is no future."

"The fear of walking through something is usually worse than walking through it."

"You don't have to have pain to change, but it certainly is a motivator."

"It’s not the yets that get me down, it’s the agaisn."

"I wish I was a normal drinker. Then I could get drunk every night!"

"The pain of resistance is worse than the pain of surrender!"

Which of today's modern conveniences were invented by alcoholics? Take the leaf blower—It makes a whole lot of noise, causes a lot of activity, and moves the problem somewhere else.

When all else fails, read the directions.
Ask Bill: What about the Traditions?

A - We sometimes congratulate ourselves on the Traditions as though they were a list of virtues singular to us. Actually, they are a codification of the lessons of our past experience during the early days of A.A.

These Traditions are not fixed absolutely. There may be room for improvement. However, they should not be lightly cast aside, since they bear on our unity, survival and growth under God's grace.

We are entering a new era of growth with vast forces tearing at the world. The problems and difficulties of the future may be greater than those we have already survived. Still, there is a love among us that passeth all understanding and that will sustain us through all the trials that lie ahead, no matter how formidable." (Transcribed from tape, GSC, 1968)

Tradition Two Checklist

1. Do I criticize or do I trust and support my group officers, AA committees, and office workers? Newcomers? Old-timers?
2. Am I absolutely trustworthy, even in secret, with AA Twelfth Step jobs or other AA responsibility?
3. Do I look for credit in my AA jobs? Praise for my AA ideas?
4. Do I have to save face in group discussion, or can I yield in good spirit to the group conscience and work cheerfully along with it?
5. Although I have been sober a few years, am I still willing to serve my turn at AA chores?

Second Month Focus—Step Two

"Came to believe that a power greater than ourselves could restore us to sanity."

A RALLYING POINT

Therefore, Step Two is the rallying point for all of us. Whether agnostic, atheist, or former believer, we can stand together on this Step. 12x12, p.33

From Daily Reflections, p.45

I feel that AA is a God-inspired program and that God is at every AA meeting. I see, believe, and have come to know that AA works, because I have stayed sober today. I am turning my life over to AA and to God by going to an AA meeting. If God is in my heart and everyone else’s, then I am a small part of a whole and I am not unique. If God is in my heart and He speaks to me through other people, then I must be a channel of God to other people. I should seek to do His will by living spiritual principles and my reward will be sanity and emotional sobriety.

Tradition Two

“For our group purpose there is but one ultimate authority – a loving God as he may express himself in our group conscience.”

Sooner or later, every AA comes to depend upon a power greater than himself. He finds that the God of his understanding is not only a source of strength, but also a source of positive direction. Realizing that some fraction of that infinite resource is now available, his life takes on an entirely different complexion. He experiences a new inner security together with such a sense of destiny and purpose as he has never known before. As each day passes, our AA reviews his mistakes and vicissitudes (changes). He learns from daily experience what his remaining character defects are and becomes even more willing that they be removed. In this fashion he improves his conscious contact with God.

Think, Think, Think!

I’ve discovered that for me the reason that the cliché has THREE thinks, is that I should NEVER trust that first thought, and the next one is usually suspect . . . by the third THINK I’ve hopefully talked with my sponsor and received some direction!
SECRETARY'S PAGE
SECRETARIES PLEASE READ TO YOUR GROUP

Telephone Calls Received During December
Daytime at Central Office — 525
Daytime 12 Step Calls — 11
Evening Calls – 376

Groups contributing to Your Central Office make it possible to provide telephone service and coverage so that someone is always available to the caller in need. We also have a listing in the white and yellow pages of the phone books for all the cities in Santa Clara County. WE THANK YOU!

HAPPY BIRTHDAY
for a total of 715 Years of Sobriety for total contributions of $823.50

If you would like to participate, please use the birthday forms at Your meetings or at Central Office.

Birthday Contributions

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<td></td>
<td>01/01/01</td>
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<tr>
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<td>23</td>
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<td>01/06/83</td>
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<td>Paul C.</td>
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<td>01/10/79</td>
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<td>Diane E</td>
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<td>01/25/92</td>
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<td>Marcella</td>
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<td>Mary Pat</td>
<td>01/24/83</td>
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A Secretary's Workshop is held the first Saturday of each month at 10:00 a.m. at Central Office. New or experienced, Young or old, this is an excellent way to hone your skills and stay in touch with Central Office. Call for more information:

374-8511 or Email us at office@aasanjose.org

Can You spare a few hours each month to take calls from people who really need our help? You would be a great fit for one of the diverter shifts. Call Central Office to volunteer.

Public Information & Cooperation With the Professional Community—Monthly training meetings 2nd Saturday at 10 a.m.—Central Office

Bridging The Gap, is an AA service committee. Its mission is to provide a contact for people from institutions with their first outside meeting. Monthly meeting:

7:30 p.m. the First Tuesday of the Month at First Congregational Church 1980 E. Hamilton Av. San Jose.
# UPCOMING EVENTS

## February 2006

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<tr>
<th>Sun</th>
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<td>ACYPAA Conference</td>
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<td>H&amp;I Mtg</td>
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- **Feb 23-26** - 34th ACYPAA (Young People in AA) Conference, Santa Clara, CA  Info: www.acypaaxiv.org
- **Mar 10-12** — 59th Annual NCCAA Spring Conference, San Ramon, CA  Info: www.ncc-aa.org
- **Mar 31—Apr 2** — 35th Annual H&I Conference, Visalia, CA  Info: handicapconference06@sbcglobal.net
- **Apr 21-23** — All Ireland Conference, Cork, Ireland  Info: silverspringsinfo@moranshotel.com
- **May 13** — Saturday Nite Live  
  25th Anniversary
- **May 18-21** — 1st Annual Sober Over Sixty Conference, Kailua-Kona, HI  Info: mari-anb@hawaii.rr.com
- **July 21-23** — Palo Alto Fellowship's Annual Retreat  Info: bobwray@aol.com
- **August** — Unity Day
- **September** — Old Timers Meeting

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*The Santa Clara County Monthly Intergroup Newsletter is published by the Santa Clara County Central Office of Alcoholics Anonymous. Opinions expressed are the writers', not those of Alcoholics Anonymous as a whole. Publications of any article does not imply endorsement by Alcoholics Anonymous of Santa Clara County Central Office, except when Conference-approved publications are quoted. Quotations from AA books and pamphlets are the 12 Steps and 12 Traditions are reprinted with permission of AA World Services, Inc.; quotations and cartoons from The Grapevine are reprinted with the permission of AA Grapevine, Inc. Contributions from AA members are welcome and will be printed as space allows. Submissions can be sent via email or should be typed or neatly handwritten. The editors reserve the right to edit content for length, clarity, and relation to AA Traditions. All material, including announcements, should be submitted by the 25th of the month prior to publication.*
SANTA CLARA COUNTY INTERGROUP COUNCIL

MINUTES MONTHLY MEETING
February 1, 2006

- Xavier, Intergroup Chairperson, opened the meeting at 8:01pm, followed by A Moment of Silence, and the Serenity Prayer.
- Lester read the short Definition of Intergroup.
- There were 44 voting representatives and one guest attending.
- Peggy read the Twelve Traditions.
- There were two additions to the agenda: reports: the Newsletter Committee, and Bridging the Gap.
- There were no corrections to the previous month’s minutes.
- Intergroup Council Treasurer’s Report: Chuck G.
  - Beginning Balance: 01/04/06 $36.15  Prudent Reserve: $90.00
  - Contributions: 01/04/06 $34.00
  - Refreshments: 01/04/06 $9.50
  - Rent is paid to: 04/01/06 Balance: 02/01/06 $60.65  Prudent Reserve: $90.00
- Announcements: None
- Birthdays: Paul C.

Reports:
1. Intergroup Chair – Xavier
   a. Xavier apologized to the Gilroy meeting that he visited last month for a misunderstanding and lack of information regarding the Outreach Committee. He also visited a meeting in San Martin, and reported that they have elected their first Intergroup Rep.
2. Central Service Board – Bill D., reporting for Mary Pat
   a. Because of its new meeting schedule and an additional meeting, the Board actually met three times in January.
   b. The Board met with our CPA, John P. to review financial statements and responsibilities.
   c. The Board is continuing discussions about its goals for 2006, and its review last year of all previous IG minutes to identify all policies that have been established by IG.
   d. Bud T. called and praised the redesigned Newsletter as “this is the best newsletter I have ever seen anywhere!”
3. Central Office – Bruce K.
   a. Asked that everyone please be sure to sign in on the sign-in sheet.
   b. The new Newsletter Committee is very strong.
   c. 12 Step Volunteers and Divers are needed! Only 10% of the total known AA members in Santa Clara Valley are volunteers right now.
   d. Financials are in very good shape right now.
   e. The Board has asked Bruce to look into health insurance. He will have a report next month.
   f. Volunteers are needed for Newsletter mailings, Diverter mailings, etc. Bruce introduced the idea that perhaps a group might like to volunteer to take one of the mailings as a service commitment for one month. Each mailing takes about 50 to 60 volunteer hours; the group would volunteer to meet at Central Office at a pre-determined time to assemble the mailing. Interested groups need only call Bruce at Central Office to arrange a mailing. This volunteer opportunity is not eligible for Community Service because of AA’s Traditions.
4. Public Information – Francisco
   a. Reported on presentations at Santa Clara University Dorms, a high school in Morgan Hill, and two other presentations. Most presentation requests come from high schools.
   b. They will have a booth at the upcoming ACYPAA conference. They are looking for young AAs to work the booth. One year of sobriety and a working knowledge of the Steps and Traditions are required.
c. They have just completed a list of individual group steering committees, and will soon contact them to encourage them to adopt local libraries and high schools for Big Book and Literature distribution.

d. There are currently 2 literature racks in a high school in Milpitas and Big Books in the public library. (Libraries get Big Books only, while high schools will receive both Big Books and literature racks.)

e. The next PI workshop is scheduled for February 11, from 10 to 11am at Central Office. All are welcome.

5. Twelfth Step Committee
   a. Daytime – Bruce for Kevin, who was unable to come. All shifts are currently full, but alternates are still needed.

6. Outreach – Paul C.
   a. In contact with individual groups, many which do not have IG reps.
   b. Need more committee members, particularly women, who can commit to attend one committee meeting per month, and attend a couple of meetings each month to introduce IG and encourage participation with IG.
   c. Identifying some meetings that no longer exist. So far, out of 53 meetings, 22 have been visited, and 5 do not exist.

7. Other Service Committee Reports
   - Unity Day – No Report
   - Northern California Council of Alcoholics Anonymous: Dennis & Joe. Conference in San Ramon, March 10, 11 & 12. Please pre-register. Joe will be stepping down as Chairman of NCCAA in March, and the new Chairperson will be voted in on Saturday afternoon during the conference. Each meeting in Northern California may send 2 voting delegates to the conference. Future conferences: summer in Sacramento, winter in Chico, spring in Foster City, and summer 2007 in San Jose.
   - Hospitals and Institutions: Tuneka. All H&I reps are encouraged to remind their groups about this service at each meeting. She reported on numerous volunteer opportunities at many area institutions. All H&I reps have information on all volunteer opportunities. The 35th Annual H&I Conference will be held on Visalia from March 31 to April 2.
   - North County General Service: April. Could not come up with solid information for GSRs in advance of General Service as had hoped.
   - South County General Service: Karen. General Service Workshop scheduled for March 18, to teach GSRs how to take group conscience.
   - Bridging the Gap – Bill M. BTG is currently very well received at institutions because of volunteer training. The biggest problem for scheduling connections is that release dates are not known in advance.
   - Newsletter – Pat G. Rose W. is the new editor, and Pat is her staff. Subscriptions are $5/year. Hopefully the newsletter will become self-supporting. More volunteer staff and roving reporters are especially welcome.

UNFINISHED BUSINESS - NONE
NEW BUSINESS - NONE
OPEN FORUM – NONE

With no further business, the meeting was adjourned at 9:04pm.

Respectfully submitted,

Alison
## Profit & Loss

**January 2006**

### Ordinary Income/Expense

**Income**

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<td>Newsletter Subscriptions</td>
<td>65.00</td>
<td>15.00</td>
<td>65.00</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td></td>
<td>21,311.63</td>
<td>22,709.90</td>
<td>21,311.63</td>
</tr>
</tbody>
</table>

**Cost of Goods Sold**

<table>
<thead>
<tr>
<th>Account Code</th>
<th>Description</th>
<th>Jan 06</th>
<th>Jan 05</th>
<th>Jan 06</th>
</tr>
</thead>
<tbody>
<tr>
<td>5000</td>
<td>Cost of Goods Sold</td>
<td>4,424.64</td>
<td>5,168.24</td>
<td>4,424.64</td>
</tr>
<tr>
<td>5100</td>
<td>Cost of Inventory Sold (Excl. Mtg. Dir. after 6/1/06)</td>
<td>4,424.64</td>
<td>5,168.24</td>
<td>4,424.64</td>
</tr>
<tr>
<td><strong>Total 5000 · Cost of Goods Sold</strong></td>
<td></td>
<td>4,424.64</td>
<td>5,168.24</td>
<td>4,424.64</td>
</tr>
<tr>
<td>9040</td>
<td>Literature Inv Adjustment</td>
<td>0.00</td>
<td>200.94</td>
<td>0.00</td>
</tr>
<tr>
<td><strong>Total COGS</strong></td>
<td></td>
<td>4,424.64</td>
<td>5,369.18</td>
<td>4,424.64</td>
</tr>
</tbody>
</table>

**Gross Profit**

```
16,886.99  17,340.72  16,886.99
```

### Expense

<table>
<thead>
<tr>
<th>Account Code</th>
<th>Description</th>
<th>Jan 06</th>
<th>Jan 05</th>
<th>Jan 06</th>
</tr>
</thead>
<tbody>
<tr>
<td>6010</td>
<td>Alarm Service</td>
<td>177.00</td>
<td>168.00</td>
<td>177.00</td>
</tr>
<tr>
<td>6030</td>
<td>Accounting and Legal Fee</td>
<td>2,417.24</td>
<td>700.00</td>
<td>2,417.24</td>
</tr>
<tr>
<td>6120</td>
<td>Computer Expenses</td>
<td>150.00</td>
<td>0.00</td>
<td>150.00</td>
</tr>
<tr>
<td>6140</td>
<td>Conferences - Office Manager</td>
<td>65.00</td>
<td>0.00</td>
<td>65.00</td>
</tr>
<tr>
<td>6160</td>
<td>Copier Expense</td>
<td>0.00</td>
<td>-867.02</td>
<td>0.00</td>
</tr>
<tr>
<td>6230</td>
<td>Insurance - General Liability</td>
<td>100.00</td>
<td>0.00</td>
<td>100.00</td>
</tr>
<tr>
<td>6245</td>
<td>Internet Access Charges</td>
<td>19.95</td>
<td>19.95</td>
<td>19.95</td>
</tr>
<tr>
<td>6280</td>
<td>Miscellaneous Expense</td>
<td>0.00</td>
<td>200.00</td>
<td>0.00</td>
</tr>
<tr>
<td>6330</td>
<td>Office Expense</td>
<td>353.71</td>
<td>354.73</td>
<td>353.71</td>
</tr>
<tr>
<td>6370</td>
<td>Office Paper Supply</td>
<td>0.00</td>
<td>290.37</td>
<td>0.00</td>
</tr>
<tr>
<td>6380</td>
<td>Payroll Taxes</td>
<td>676.43</td>
<td>585.56</td>
<td>676.43</td>
</tr>
<tr>
<td>6410</td>
<td>Postage</td>
<td>278.00</td>
<td>0.00</td>
<td>278.00</td>
</tr>
<tr>
<td>6480</td>
<td>Rent</td>
<td>2,153.90</td>
<td>2,090.55</td>
<td>2,153.90</td>
</tr>
<tr>
<td>6510</td>
<td>Repairs &amp; Maintenance</td>
<td>0.00</td>
<td>84.90</td>
<td>0.00</td>
</tr>
<tr>
<td>6540</td>
<td>Salaries - Office</td>
<td>6,094.31</td>
<td>5,275.23</td>
<td>6,094.31</td>
</tr>
<tr>
<td>6600</td>
<td>Signing Services</td>
<td>200.00</td>
<td>280.00</td>
<td>200.00</td>
</tr>
<tr>
<td>7050</td>
<td>Telephone</td>
<td>404.55</td>
<td>342.33</td>
<td>404.55</td>
</tr>
<tr>
<td><strong>Total Expense</strong></td>
<td></td>
<td>13,090.09</td>
<td>9,524.60</td>
<td>13,090.09</td>
</tr>
</tbody>
</table>

**Net Ordinary Income**

```
3,796.90  7,816.12  3,796.90
```

### Other Income/Expense

**Other Income**

<table>
<thead>
<tr>
<th>Account Code</th>
<th>Description</th>
<th>Jan 06</th>
<th>Jan 05</th>
<th>Jan 06</th>
</tr>
</thead>
<tbody>
<tr>
<td>8030</td>
<td>Interest Income</td>
<td>166.95</td>
<td>37.22</td>
<td>166.95</td>
</tr>
<tr>
<td><strong>Total Other Income</strong></td>
<td></td>
<td>166.95</td>
<td>37.22</td>
<td>166.95</td>
</tr>
</tbody>
</table>

**Net Other Income**

```
166.95  37.22  166.95
```

**Net Income**

```
3,963.85  7,853.34  3,963.85
```
## Balance Sheet
As of January 31, 2006

### Assets

#### Current Assets
- **Checking/Savings**
  - 1010 · Petty Cash: 225.00
  - 1035 · Bank of America (Bank account): 11,679.41
  - 1036 · Bank of America CD 5247 (10 mo CD @ 4.16%, 01/17/07): 12,104.03
  - 1039 · Bank of America CD 5717 (12 mo. CD @ 3.73%, 1/23/07): 14,399.94
  - 1040 · Bank of America CD 5718 (8 mo. CD @ 4.79%, 9/24/07): 14,414.43
  - 1041 · Bank of America CD 5931 (18 mo. CD @ 3.39%, 2/28/07): 14,204.30
  - 1042 · Capital Preservation Fund (Treas. fund currently @ 4.45%): 20,000.00
- **Total Checking/Savings**: 87,027.11
- **Accounts Receivable**
  - 1110 · Accounts Rec - Group Deposits: -575.16
- **Total Accounts Receivable**: -575.16
- **Other Current Assets**
  - 1250 · Literature Inventory: 17,729.27
  - 1310 · Prepaid Insurance: 330.75
- **Total Other Current Assets**: 18,060.02
- **Total Current Assets**: 104,511.97

#### Fixed Assets
- **Office Equipment**: 15,364.00
- **Office Furnishings - Asset**: 2,197.84
- **Less Accumulated Depreciation**: -13,615.00
- **Leasehold Improvements**: 300.00
- **Less Accumulated Amortization**: -121.00
- **Total Fixed Assets**: 4,125.84

#### Other Assets
- **Deposits**: 1,993.85
- **Total Other Assets**: 1,993.85
- **Total Assets**: 110,631.66

### Liabilities & Equity

#### Liabilities
- **Current Liabilities**
  - **Sales Tax Payable (Sales Tax Payable)**: 496.17
- **Total Other Current Liabilities**: 496.17
- **Total Current Liabilities**: 496.17
- **Total Liabilities**: 496.17

#### Equity
- **Unrestricted Funds**: 95,777.91
- **Retained Earnings**: 10,393.73
- **Net Income**: 3,963.85
- **Total Equity**: 110,135.49
- **Total Liabilities & Equity**: 110,631.66